



# Overview

The University of St.Gallen (HSG)	4
Vision	6
General Principles	7
Specific Principles	8
The organisation of the HSG	10
President's Board	10
Schools and the ES-HSG	11
ES-HSG with special tasks	11
History	14
The Campus	16
Teaching and Learning	18
Student statistics	20
Degree-course architecture	21
Studies	22
Student commitment	24
Satisfaction	25
Swiss market shares	25
Studies and the labour market 2014	26
Life-long ties	27
Rankings	28
Executive education at the HSG	29

This brochure contains various symbols. You can klick these and will then receive further information.



in the internet



picture gallery



video

People – Research – Added Value	30
Five Schools	32
Strategic cooperation ventures	33
Global centers	34
Issue-related research – profile areas	34
"Little Green Bags" – research explained in simple terms	35
Research platform Alexandria	36
Handelsblatt Ranking	37
Conferences and congresses	37
Internationality and Regional Roots	38
International students	40
International faculty	40
Accreditations	40
International network	41
Regional network	41
Partner universities	42
Integration of English	43
Number of staff	43
Regional impact of the HSG	44
Influence in media	46
Public lectures	46
Social networks	47
Term of the month	47
Entrepreneurship and Financial Power	48
Start-ups	50
Institutes and centers	51
Funding	52
How to reach us	54
Map of the Campus	56
Imprint	57

# The University of St.Gallen (HSG)





research and learning here in St.Gallen.

## Vision



# General Principles

## To this end, we strengthen and develop:

- the long-standing HSG culture of trust, mutual respect and cooperation between students, faculty, and administration;
- the integration of economic, legal, social and cultural perspectives, as well as international affairs, as a basis for analysing contemporary challenges in society and the economy;
- the promotion of lifelong learning from degree-course studies to executive education with the active involvement of the HSG's alumni;
- the involvement of students in the development of the HSG and their lifelong ties to the University;
- promoting interaction between faculty and students in an environment characterised by diversity;
- a research culture that prizes excellence and that is fully committed to academic freedom;
- entrepreneurial platforms such as the institutes, course programmes and Schools – that attain the objectives of the University as a whole and are sustained by the initiative of students and faculty;
- the synergetic development of regional and international roots;
- an effective, inspiring campus infrastructure and a service-oriented administration:
- a size that permits the HSG to create its own profile to pursue a sensible internal division of labour and to enhance its position on the international academic arena, while still allowing for personal development and flexible, pragmatic structures.

# Specific Principles

## Teaching and Learning

We offer talented and dedicated students a carefully calibrated range of majors that satisfy the highest international standards and are recognised as such. We strive for educational excellence by means of excellent teaching, transparent course structures and efficient administrative processes, while at the same time responding to the developments in cutting-edge knowledge and in the global labour market. We seek to inculcate both the skills to solve complex problems in a structured manner and the academic, social and cultural skills needed for all levels of lifelong learning. In this way, we educate entrepreneurial personalities with lifelong ties to the HSG whose actions are informed by social responsibility for the benefit of the economy and society.

## People - Research - Added Value

With the HSG's working environment, we offer academics who are committed to undertaking scholarship and who are interested in interdisciplinary approaches a place for reflection which – thanks to our unqualified commitment to academic freedom – enables them to conduct research at the highest level of excellence. Through this research, we make a contribution towards the solution of current problems in the economy and in society while being globally perceived as an opinion leader in our analyses of selected issues.

## Internationalisation and Regional Roots

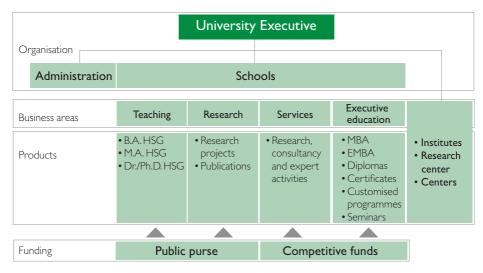
As a consequence of the global presence of our research, the diversity of students and faculty, and the fact that we systematically enable both students and faculty to gather study and research experience in foreign countries, we have established and further the HSG's position in the worldwide university landscape. At the same time, we cultivate and reinforce the HSG's roots in the city and the canton by increasing the public's level of awareness of the region and guarantee the region's access to international knowledge. In this way, we safeguard St.Gallen as an educational location in the long term and contribute to the creation of economic and social value in the region.

### Entrepreneurship and Financial Power

As a state university, we are careful to create a secure financial framework that safeguards the development of our teaching and research quality. For this reason, we cultivate a sense of entrepreneurship that is in the interest of the University as a whole. For largescale innovation projects, we look to forms of mixed public/private funding while at the same time considering new business models for the University over the longer term. With the help of a high proportion of third-party resources and long-term sponsorship revenues, we are able to further open up and expand the range of our academic activities and strategic scope. In all this, we are aware of the special responsibility that as a public institution we bear for how we meet these challenges.

# The University of St.Gallen (HSG)

## The organisation of the HSG



Organisation of the HSG since January 2011

### President's Board

The President's Board directs the University of St.Gallen (HSG). Prof. Dr. Thomas Bieger has been President since 2011. Prof. Dr. Ulrike Landfester is Vice-President, Internationalisation and Regional Relations, Prof. Dr. Lukas Gschwend is Vice-President, Teaching and Prof. Dr. Kuno Schedler is responsible for the field of research.

Further members of the President's Board are Markus Brönnimann (Executive Director), Hildegard Kölliker (General Counsel), Dr. Pascal Iten (Dean of Studies ad int.), Dr. Jürgen Brücker (Head of External Relations & Development) and Marius Hasenböhler (Head of Communication).

### Schools and the ES-HSG

The HSG consists of the following Schools: the School of Management, the School of Finance, the School of Economics and Political Science, the Law School and the School of Humanities and Social Sciences (figure on page 12/13).

The Schools ensure the fundamental mission in teaching, research and executive education. Besides the Schools, the institutes, research centers and centers have an important and strong function at the HSG. They work in research and executive education and provide services in research, consultancy and expert opinions.

## ES-HSG with special tasks

Executive education is offered by the "Sixth School", the Executive School of Management, Technology and Law (ES-HSG), and by the institutes. The ES-HSG has been conceptualised as an institute with special tasks for the University as a whole. Its executive education programmes are intended to contribute to the good reputation of the HSG within and outside the German-speaking world, and to the University's overall budget.

# The University of St.Gallen (HSG)

			President
	SoM-HSG School of Management	SoF-HSG School of Finance	SEPS-HSG School of Economics and Political Science
	Prof. Dr. Peter Leibfried	Prof. Dr. Manuel Ammann	Prof. Dr. Martin Kolmar
Bachelor's programmes	Major in Business     Administration (BWL)		<ul> <li>Major in Economics (VWL)</li> <li>Major in International Affairs (BIA)</li> </ul>
Master's programmes	Business Innovation (MBI) Marketing, Service and Communication Management (MSC)  Accounting and Finance (MAccFin) Strategy and International Management (SIM) Business Management (MUG) Organization Studies and Cultural Theory (MOK)*	Banking and Finance (MBF)	Economics (MEcon)     Quantitative Economics and Finance (MiQE/F)     International Affairs and Governance (MIA)
Doctoral programmes	Management (PMA) with specialisations in     Accounting     Business Innovation     International Business     Strategy & Management     Marketing	• Finance (PiF)	Economics and Finance (PEF)     International Affairs and     Political Economy (DIA)
Global Centers	Global Center for Customer Insight (GCCI)     Global Center for Entre- preneurship and Innovation (GCE&I)		
Profile areas		System-wide Risk in the Financial System	

<sup>\*</sup> The MOK is a programme jointly run by the SoM-HSG and SHSS-HSG, with the SoM-HSG being in overall charge.

Schools	~~~~	+ 10 0	LC.	1100

LS-HSG Law School	SHSS-HSG School of Humanities and Social Sciences	ES-HSG Executive School of Manage- ment, Technology and Law
Prof. Dr. Markus Müller-Chen	Prof. Dr. Franz Schultheis	Prof. Dr. Winfried Ruigrok
Major in Law (BLaw)     Major in Law and Economics (BLE)		
International Law (MIL)     Law (MLaw)     Law and Economics (MLE)	Organization Studies and Cultural Theory (MOK)*	Master of Business Administration (MBA-HSG)     Executive MBA in General Management (EMBA-HSG)     International Executive MBA (IEMBA-HSG)     Omnium Global Executive MBA in General Management (GEMBA-HSG)     Executive Master of Business Engineering (EMBE-HSG)     Executive Master in Financial Services and Insurance (MBA-FSI)     Executive Master of European and International Business Law (M.B.LHSG)
• Law (DLS)	Organization Studies and Cultural Theory (DOK)	
	Transcultural Workspaces	



# History



1898
Establishment of the
University of St.Gallen as
a "Commercial Academy".
Rental of the west wing of
the Cantonal School



1911 Renamed "Graduate School of Commerce" and occupation of the new building in Notkerstrasse 20



1938 The HSG is granted the right to issue doctor's degrees



1989 Inauguration of the Library Building



Inauguration of the new Convention and Executive Education Center (WBZ) on Holzweid

Renamed University of St.Gallen (HSG)



2001 Integral introduction of the Bologna reforms

2005 Establishment of the Executive School of Management, Technology and Law (ES-HSG)

1898 1911 1938



1963 Relocation to the Rosenberg site and renamed St.Gallen Graduate School (HSG)



1968
HSG is Switzerland's first institute of tertiary education to open an executive education section



1986 Canton of St.Gallen becomes the HSG's sole funder



2006 Introduction of transinstitutional cooperation centers (HSG Centers)



2008
Extension to the Executive
Education Center (WBZ)
and a new building with
54 hotel rooms



2011 Update of the designation "University of St.Gallen – School of Management, Economics, Law, Social Sciences and International Affairs (HSG)"

Inauguration of the renovated and extended buildings of the University of St.Gallen.

 1963
 1968

 1986
 2001

 2001
 2005

 2008

# The University of St.Gallen (HSG)

## The Campus

The compact Campus, short distances and a modern infrastructure support students in their learning efforts and in their everyday life at the University.

### Library

The Library continues with its policy of digitalisation that it has already been pursuing for years: in addition to the more than 600,000 printed books and non-books (DVDs, audiobooks, CDs) and the 1,000 print journals, it provides access to over 130,000 e-books and 30,000 e-journals.

The Library is in particular demand as a place for learning: 410 workstations are on offer, of which 36 are reserved for doctoral students and 22 for students working on their Master's thesis. The Library is a public library and makes its collections, workstations and services available to the general public free of charge.



#### Sport

Unisport offers students and staff of the University a wide-ranging sports programme. About 3,000 participants in the weekly training sessions in the HSG Sports Hall – excluding participants in external sports facilities – prove that exercise and sports are accorded a high value on the campus. 220 weekly hours in nearly 70 sports are evidence of the wide range of sports on offer.

Night-time football, tennis, basketball, floorball and volleyball tournaments are popular among students. Participation in national and international university tournaments does not only ensure athletic challenges but results in interesting contacts above and beyond the world of sports.



#### Art and architecture

The HSG is not only an institute of education but also a well-regarded place of art. Its works of art are integrated in the architecture and everyday student life. Thus almost all the works were specially made by the artists for their respective locations rather than placed there at a later stage. This creates a dialogue between culture and architecture that pervades all the buildings.

On campus, 46 works of art are waiting to be discovered.

In the Main Building, which is regarded as an important example of the 1960s, art provides a counterpart to architecture. In the Library Building of 1989, works of art complement the diversity of architectural forms in a narrative way. Since the renovation in 2011, another eleven works of art have been added to the Main Building, the Mensa, the Sports Hall and the Executive Campus HSG.

On the University's Tellstrasse premises, up-and-coming artists from various cultural spheres of all five continents are provided with a platform for placing themselves and their skills at the centre of public attention.





# Teaching and Learning

Noemi Ingold, Bachelor in Business Administration





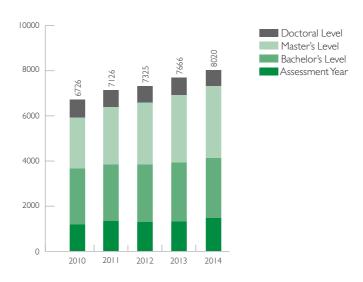
# Teaching and Learning

### Student statistics

From 2010 to Autumn Semester 2014, the number of students at the HSG rose from 6,726 to 8,020. Newcomers to the Master's Level account for a great part of the growth. In 2014, 42 per cent of all Master's students hold a Bachelor's degree from another university. The proportion of women at the HSG continues to grow. In Autumn Semester 2014, a total

One in three students are women.

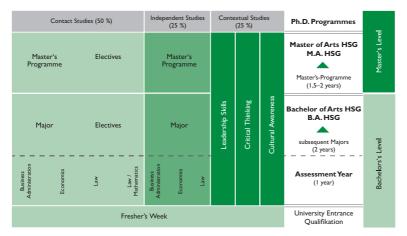
of 2,644 women were studying at the HSG, which is tantamount to a share of 33 per cent. Thus the women's share in the Assessment Year is 36 per cent, at the Bachelor's Level 31 per cent, at the Master's Level 32 per cent, and at the Doctoral Level 36 per cent.





Detailed matriculation statistics for 201 & Student statistics 2010-2014, additional certification programmes are included in Master's Level

## Degree-course architecture



Three levels, three pillars: the course architecture of the University of St.Gallen

At the HSG, undergraduate studies start with the Assessment Year, which is offered in German and English. Studies at the Bachelor's Level lead to the first academic degree. The more specialised Master's Level provides graduates with a clear academic profile.

Studies at all Level's consist of three subject-related/didactic pillars, contact studies, independent studies and contextual studies. With this model, the HSG does justice to the need of society and of trade and industry from graduates with intellectual flexibility and intercultural qualifications.

# Teaching and Learning

## Studies

### Degree courses

Bachelor's Level	Languages
Business Administration (BWL)	E/G
Economics (VWL)	E/G
International Affairs (BIA)	E/G
Law (BLaw)	G
Law and Economics (BLE)	G

### Master's Level

Business Innovation (MBI)	G
Marketing, Services and Communication Management (MSC)	E/G
Accounting and Finance (MAccFin)	E/G
Banking and Finance (MBF)	Е
Strategy and International Management (SIM)	Е
Business Management (MUG)	G
Economics (MEcon)	E/G
Quantitative Economics and Finance (MiQE/F)	Е
International Affairs and Governance (MIA)	E/G

International Law (MIL)	G
Law (MLaw)	G
Law and Economics (MLE)	Е
Management, Organization Studies and Cultural Theory (MOK)	G

## Ph.D. Level

Management (PMA) with specialisations in

Accounting	Е
Business Innovation	G
International Business	Е
Strategy & Management	Е
Marketing	G
Economics and Finance	Е
Finance (PiF) (from autumn semester 2013)	Е
International Affairs and Political Economy (DIA)	E/G
Organization Studies and Cultural Theory (DOK)	E/G
Law (DLS)	G



# Teaching and Learning

### Student commitment

Besides purely specialised knowledge, HSG degree courses focus on personal development. The assumption of personal responsibility is a

Half of our students are actively involved in one of the approx. 120 associations and initiatives.

core idea of the course architecture of Bachelor's and Master's programmes developed at the time of the Bologna reforms.

According to the motto, "One day we'll leave the university we have helped to shape", about half of all students are involved in one of the approx. 120 associations and initiatives. Despite the time-consuming workload of their degree

courses, almost half of all the students at the Bachelor's and Master's Level are involved in extracurricular activities such as the St. Gallen Symposium (ISC) which has been organised by students since 1969.

	2010	2011	2012	2013	2014
Bachelor's Level	54 %	55 %	58 %	57 %	52 %
Master's Level	46 %	51 %	40 %	42 %	40 %
Doctoral Level	29 %	28 %	23 %	29 %	26 %

Involvement in a student organisation of the HSG 2010-2014



### Satisfaction

	2010	2011	2012	2013	2014
Learning success					
B.A. graduates	70 %	74 %	71 %	74 %	73 %
M.A. graduates	77 %	80 %	77 %	81 %	74 %
Doctoral students	73 %	70 %	88 %	83 %	78 %
Overall satisfaction					
B.A. graduates	81 %	82 %	83 %	86 %	84 %
M.A. graduates	85 %	89 %	86 %	88 %	88 %
Doctoral students	74 %	70 %	81 %	78 %	76 %

Student self-assessment: proportion of positive assessments 2010-2014

Students' overall satisfaction with their studies at the HSG exceeds expectations. Among graduates from the Bachelor's and Master's Levels, it is even higher than that of learning success.

## Swiss market share

	2009	2010	2011	2012	2013
Bachelor's/Master's Levels					
Economic sciences	34 %	36 %	38 %	36 %	38 %
Legal sciences	6 %	5 %	5 %	6 %	5 %
Political sciences	13 %	17 %	13 %	16 %	14 %
Doctoral Level					
Economic sciences	62 %	64 %	57 %	59 %	62 %
Legal sciences	7 %	6 %	14 %	8 %	6%
Political sciences	13 %	7 %	8 %	9 %	7 %

Swiss market share of HSG degrees 2009-2013 (current survey of 2013)

# Teaching and Learning

### Studies and the labour market 2014

When HSG students take up their studies, they become entrepreneurs in their own right. They plan and shape their studies themselves, which requires a high degree of personal initiative.

### Practical experience

77 per cent of Bachelor graduates and 94 per cent of Master graduates had at least six months' professional experience at the time of their graduation.

4 of 5 Bachelor and Master graduates had a fixed job at the time of their graduation.

### Job-hunting

79 per cent of B.A. HSG graduates and 83 per cent of M.A. HSG graduates already have a regular job at the time of their graduation and are able to choose from among an average of 1.9 (B.A.) and 2.0 (M.A.) job offers.

### Recruiting firms

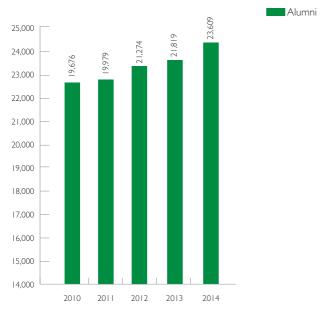
In 2014, more than 480 national and international companies from various industries advertised approx. 1800 jobs at the HSG. About 120 of them were from the Appenzell AR – St.Gallen – Lake Constance region.



## Life-long ties

HSG Alumni is the official alumni organisation of the University of St.Gallen. Since 2010, the number of HSG alumni has risen from 19,676 to 23,609. In the same period of time, the number of regional Alumni Clubs has risen from 108 to 161. Today, there are HSG Alumni Clubs on five continents.

HSG Alumni is regarded as one of Europe's biggest and most professional alumni organisations. Its activities are divided up into the areas of friend-raising, brain-raising and fundraising.



Development, Alumni members 2010-2014



# Teaching and Learning

## Rankings

Two rankings are of central importance to the HSG. The Financial Times Ranking and the CHE Ranking are internationally significant and correspond to the University's range of activities in teaching and executive education. Currently, the University continues to hold a Top Ten position in the Financial Times European Business School

In 2014 the HSG was ranked 6<sup>th</sup>.

Ranking which aggregates four individual business school programmes.

In the CHE Ranking, the HSG has maintained its position in the top group of the European schools.

Financial Times Ranking	2010	2011	2012	2013	2014
European Business School Ranking	16.	12.	7.	7.	6.
Master in Management	4. (SIM) /	I. (SIM) /	I. (SIM) /	I. (SIM) /	1. (SIM) /
	2. (CEMS)	3. (CEMS)	2. (CEMS)	7. (CEMS)	5. (CEMS)
Master in Finance	n.a.	12.	5.	10.	6.
Executive Education	16.	15.	17.	14.	15.
Full-Time MBA	22.	31.	26.	30.	23.
Executive MBA	n.a.	30.	23.	24.	24.



Ranking results for degree courses and executive education of the Financial Times Ranking 2010-2014. The European positions are indicated.

CHE Ranking	2005	2008	2009	2011	2014
Excellence Ranking for Master's programmes in Economics	n.a.	n.a.	Top group	n.a.	n.a.
Management	Тор	Тор	n.a.	Тор	Тор
	group	group		group	group
Economics	Тор	Тор	n.a.	Тор	Тор
ECOHOTHICS	group	group		group	group
International Affairs	n. a.	Тор	n.a.	Тор	n.a.
	11. d.	group		group	
Legal Sciences	Top group	n.a.	n.a.	n.a.	n.a.



Ranking results for degree courses and executive education of the CHE Ranking 2005-2014. The Ranking of the Center for Higher Education (CHE) makes a distinction between top, middle and bottom group.

### Executive education at the HSG

The University of St.Gallen believes that executive education is one of its central tasks besides degree-course teaching and research. Executive education courses are invariably characterised by practical relevance and topicality, without neglecting theoretical basis. Today, the HSG generates a turnover of CHF 44.5m with its executive education. The providers of executive education are the institutes and the Executive School of Management, Technology and Law (ES-HSG).

#### Institutes

The HSG institutes organise executive education courses in their respective specialist fields for regional, national and international target groups. The range of diploma and certificate programmes and seminars covers requirements in the areas of economics, management, law, humanities and political science.

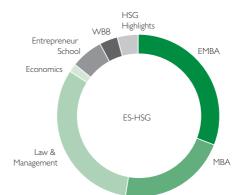


education

### Executive School of Management, Technology and Law (ES-HSG)

The Executive School of Management, Technology and Law (ES-HSG) was set up in 2005. Its English-language programmes and its partnerships with various institutions abroad contribute towards the HSG's

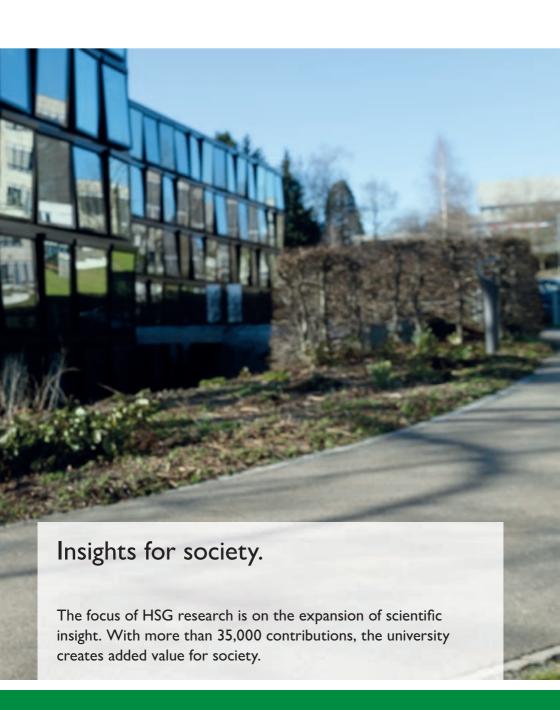
internationality: 44.9 per cent of all students of the ES-HSG are foreign nationals. Besides offering its own open and customised executive education programmes, the ES-HSG serves outsiders as a portal for the entire executive education range of the University of St.Gallen.



Number of participants in further education 2014, total 1215, excl. in-house programmes in programme units Custom and Law & Management

# People – Research – Added Value

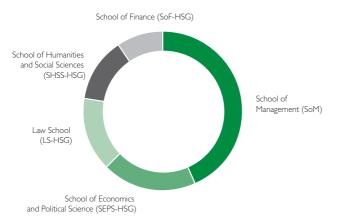
Stefanie Hille, Assistant Professor of Energy Consumer Behaviour



# People – Research – Added Value

### **Five Schools**

The Schools (School of Management, School of Finance, School of Economics and Political Science, Law School und School of Humanities and Social Sciences) employ 93 professors (as at 31 December 2014).



Distribution of the HSG professors among the five Schools. Data in full-time jobs, 2014

Additionally, the University of St.Gallen employs 69 assistant professors, and 24 permanent lecturers.

## Strategic cooperation ventures

Besides basic research, the HSG has always conducted practice-related research. This also finds expression in the strategic cooperation ventures with reputable practice partners. These cooperative ventures offer both young and experienced academics attractive research conditions in the sense of a direct transfer of knowledge.

#### SAP Research Center, since 2006

Cooperation with SAP in the application and use of new types of corporate software. Part of SAP's worldwide research network.

#### SBB Lab, since 2010

Cooperation with the Swiss Federal Railways (SBB); deals with issues of transport services, particularly the challenges of the service and transport management between government and the market with a focus on railways.

#### BMW Group, since 2011

Cooperation with BMW is occupied with questions regarding the "Customers/Premium/ Marketing" field of research. This cooperation venture aims to inject the latest findings of research and science into various areas of marketing and product design.

#### Bosch Lab, since 2012

Cooperation with Bosch; is intended to find and test business models in the "Internet of Things and Services" (IoTS). In addition, the HSG and Bosch work on the development of internet-based products and services.

#### Hilti Lab, since 2013

Cooperation with Hilti; develops new controlling systems and management models. Findings from behavioural science are used to further develop management and controlling systems.



industry

# People – Research – Added Value

### Global centers

"Strengthening strengths" is the motto of the University of St.Gallen when it comes to being perceived as one of Europe's leading business universities in the future, too, and to advancing to a top position in global research in selected fields.

### Global Center for Customer Insight (GCCI)

Novel and relevant insights into customers' thinking and behaviour are of crucial significance for companies in order for them to conduct marketing campaigns successfully in tomorrow's market. On the basis of the achievements and findings of the Center for Customer Insight (FCI-HSG), the Global Center is intended to become a place of globally recognised thought leadership in the field of research into purchasing decisions and purchaser behaviour. The FCI-HSG is already one of Europe's strongest research institutions and has extremely good contacts with practice, including ABB, Audi, BMVV, Bühler, Hilti, Lufthansa, Die Post and Schindler. The research gamut ranges from behavioural branding, design and product development to brand and emotion, market research and data modelling.

### Global Center for Entrepreneurship and Innovation (GCE&I)

The professors of the Global Center exercise a substantial influence in their respective research fields of innovation, start-ups and young companies, as well as family businesses. Firms like Audi, BASF, Bosch, Bühler, Daimler, SAP and Swisscom have established cooperation ventures with them that span many years. The findings from the research projects with these partners are also made accessible to regional SMEs through working groups. Furthermore, additional benefit for the region is generated through numerous start-ups and spin-offs. The HSG Founder Lab with the Founders' Garage has a great impact on the start-up culture on the University campus and in the region.

## Issue-related research - profile areas

In the profile areas of the University of St.Gallen, fields of expertise are combined in an intradisciplinary and interdisciplinary way. The profile areas cover relevant fields of research in which the University intends to assume or retain a leading role in the future.

#### School of Finance

#### System-wide Risk in the Financial System

System-wide Risk in the Financial System is the joint, overriding research topic in this profile area and the central link between the various research fields in the School of Finance. The financial crisis has shown that knowledge about the systemic properties and risks of the financial system is still incomplete. Even if certain areas of finance can be described as highly advanced and mature, the interactions between the various areas and their impact on the system as a whole have not been sufficiently explored.

#### School of Humanities and Social Sciences

#### Transcultural Workspaces

The two research alliances "Transformation of the World of Work" and "Interculturality" have been developed into a hub of about a dozen professors from all the Schools, who engage in distinctly transdisciplinary cooperation to examine culture-sensitive aspects in internationally and interregionally operating companies.

## "Little Green Bags" - research explained in simple terms

The HSG video series "Little Green Bags" explains issues such as sustainability, responsibility and entrepreneurship in a nutshell. HSG experts have set themselves the goal of making complex academic matters accessible to a wide audience with this video series and of stimulating an exchange between research, trade and industry, and the general public. Based on academic seminars with a lunchtime snack, the so-called "Brown Bag Lunches", the video series "Little Green Bags" offers digital morsels of knowledge.



# People – Research – Added Value

## Research platform Alexandria

Since 2004, the research platform Alexandria provides free access to HSG research results.

More than 35,000 publications on research results of the HSG are accessible at alexandria.unisg.ch.

However, Alexandria does not only serve as an archive for publications but also offers researchers and anyone else who is interested numerous additional services: reports on on-going research projects, personal profiles of academics and the latest research news and statistics. Working papers, newspaper articles and contributions to

debates through Alexandria also furnish insights into current research projects. In 2014, the platform comprised more than 35,000 publications and recorded approx. 7.6 million page impressions.

	2010	2011	2012	2013	2014
New publications	1105	1317	1260	1242	1368

Number of new publications on Alexandria, 2010-2014

	2010	2011	2012	2013	2014
Page impressions	3,715,785	3,812,484	5,061,091	4,677,444	7,570,750
Visits	665,189	739,425	894,264	526,475	454,843

Number page impressions and visits on Alexandria, 2010-2014

### Handelsblatt Ranking

In the first Handelsblatt Ranking in Business Administration 2009, the University of St.Gallen occupied 2nd place in German-speaking Europe. In 2012 and 2014 consecutively, the HSG was ranked number one, followed by the University of Zurich and the TU Munich. In 2010, 2011 and 2013 the Handelsblatt ranked research in economics at universities of German-speaking Europe. The HSG occupied 10th place. 1st place was occupied by the University of Mannheim.

-Www-
Handelsblatt Ranking, Business Administration



Handelsblatt Research Ranking	2010	2011	2012	2013	2014
Research in Economics	n.a.	n.a.	1.	n.a.	I.
Research in Management	8.	9.	n.a.	10.	n.a.

Research ranking results of the Handelsblatt Ranking, 2010-2014

### Conferences and congresses

Every year, several events such as the St. Gallen Symposium (ISC), the Women's Networking Workshop and the «EcoOst – the Symposium» take place on the Rosenberg.

The University of St.Gallen is not only an educational institution and a venue for events. It organises several conferences and congresses on a wide variety of topics such as management, energy, IT, law, logistics and corporate leadership every year.



Sandy Cheng, Guest student from Hong Kong University of Science and Technology





#### International students

In today's global economic and educational world, specialist qualifications must be complemented by an understanding of other cultural areas. With a high degree of cultural diversity on its Campus, the

All in all, students from more than 80 nations are matriculated at the HSG.

HSG enables students to already experience internationality in their everyday university life. To be able to ensure a good numerical balance between Swiss and foreign students, the proportion of foreign students has been limited to a maximum of 25 per cent.

### International faculty

About 51 per cent of the HSG's faculty are of foreign origin.

#### Accreditations

The University of St.Gallen is one of the frontrunners in the field of business education. This is confirmed by international seals of approval. The HSG has been accredited with EQUIS since 2001 and with AACSB since 2003. It thus bears the most important national seals of approval for business schools.

#### International network

The HSG is a member of CEMS – The Global Alliance in Mangement Education, PIM – Partnership in International Management, APSIA – Association of Professional Schools of International Affairs und GBSN – Global Business School Network and encourages exchanges with other universities. At the Master's Level, double degrees are possible with:



- · CEMS Alliance
- Copenhagen Business School, Denmark
- ESADE, Barcelona, Spain
- Fletcher School, Tufts University, Boston,
- Fundação Getulio Vargas, São Paulo, Brazil
- HEC School of Management, Paris, France
- Institut d'Etudes Politiques (Sciences Po), Paris, France
- Nanyang Technical University, Singapore
- RSM Erasmus University, Rotterdam, The Netherlands
- · Stockholm School of Economics, Sweden
- Università Commerciale Luigi Bocconi, Milan, Italy
- Yonsei Graduate School of International Studies, Seoul, Korea
- Universidad de los Andes in Bogotá, Columbia









### Regional network

- WISG Wirtschaft Region St.Gallen
- IHK
- St GallenBodenseeArea
- Internationale Bodensee Hochschule









Internationale Bodensee Hochschule

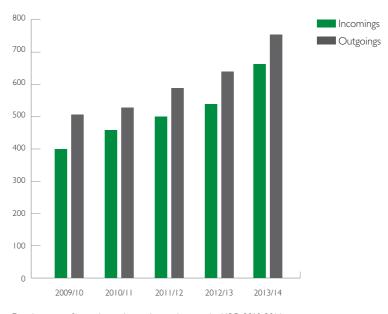
#### Partner universities

The HSG has extended its partner university network in the last few years. Thus the number of partner universities at home and abroad rose

Two in five students spend at least one semester abroad.

to more than 180 reputable universities worldwide in 2014. In 2013/2014, the HSG welcomed 667 students who studied at the HSG for a guest semester. In 2009/2010, the number of guest students was only 401. Over the same period of time, the number of HSG students spending a guest

semester at a partner university has increased from 506 to about 756 today. 48 per cent of undergraduates and 40 per cent of all students at the Master's Level of the HSG spend at least one semester abroad.





Development of incoming and outgoing students at the HSG, 2010-2014

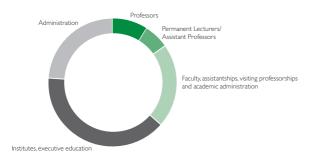
### Integration of English

Besides German as the official and cultural language, English is increasingly being integrated into the University as a business language with the aim of enabling our students to become bilingual.

- Assessment Year: English-language Assessment Year possible
- Bachelor's Level: 3 bilingual programmes
- Master's Level: 8 English-language programmes
- Doctoral Level: 7 English-language programmes
- Executive education: 18 English-language programmes

#### Number of staff

With 2,750 employees, which is tantamount to 954.18 full-time jobs, the HSG is among the ten biggest employers in the Canton. 67 per cent of employees live in the St.Gallen region. In addition, the University employs twelve trainees in five professions.



Number of full-time jobs, 2014



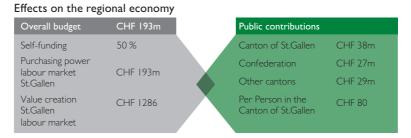
HSG as an employer

### Regional impact of the HSG

The regional relations of the University of St.Gallen for the year 2010 were examined with regard to their impact on the regional economy,

In 2010, the Canton invested CHF 38m in the University. The value created by the HSG for the region accounted for five times that amount.

the exchange of knowledge, university and executive education, as well as the cultural and social life of the St.Gallen region.



Figures Effects on the regional economy, 2010

Regional value creation provides information about the increase in value in the region generated by the University of St.Gallen, as well as by students and participants in executive education courses. In 2010, these actors together spent some CHF 400m. The University made a contribution to value creation and thus to the regional aggregate income of the Appenzell AR – St.Gallen – Lake Constance region in the amount of CHF 201m or CHF 874 per capita.

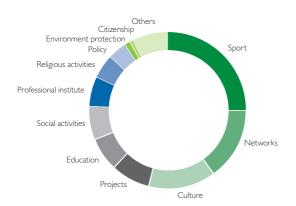
The overall budget of the University of St.Gallen for 2010 amounted to CHF 193m, about CHF 38m (19.6 per cent) of which came from the Canton of St.Gallen. This contribution amounts to approximately CHF 80 per inhabitant of the Canton of St.Gallen.



#### Exchange of knowledge

The HSG exchange of knowledge takes place at various levels. The services are not only aimed at students and regional enterprises but also at the general public. Furthermore, University members participate in the social life of the region. 50 per cent of staff are actively involved in the region. Their activities range from sporting activities (25 per cent) and cultural activities (14 per cent) to political involvement (4 per cent).

In addition, the HSG's professors contribute their knowledge to 200 firms and foundations, 75 (38 per cent) of which are located in the region.



Honorary work done by HSG staff, survey in 2011

#### Influence in media

The expert insight of HSG researchers and professors has made an

The University is referred to in the media 26 times a day – including three times in leading international media.

impact in media, within and beyond regional borders. Since 2008, our presence in Swiss and international media, mainly Germany, Austria, the UK, Singapore and Brazil, has significantly increased. In 2014, over 9500 articles appeared in Swiss media

and 1200 in international media. This is due to a concentrated effort on the part of the University, the offering of new services and increased support from faculty and researchers.

	2010	2011	2012	2013	2014
Articles, total	8044	9335	10,246	10,695	9573
of which outside the St.Gallen agglomeration	7208	8067	9022	9551	8385
Advertising equivalent value (AEV) in CHF 1,000, total	9844	17,606	19,211	25,211	33,284
of which AEV outside the region St.Gallen	8889	14,502	15,224	10,695	31,616

National media presence, University of St.Gallen, 2010-2014, Argus

#### **Public lectures**



The University of St.Gallen has offered public lecture courses ever since its establishment in 1898. During the autumn and spring semesters 2013/2014, some 5,000 people attended 80 lectures. In 2004, Switzerland's first Children's University was inaugurated. The four lectures in 2014 were attended by about 1,900 children from St.Gallen and surroundings.

#### Social networks

Since 2011, the University of St.Gallen has also communicated in the social media of Facebook, Twitter and Youtube with its various stakeholders. Since spring 2014, the HSG has also been present on the bookmarking service Pinterest, in the photo network Flickr and in the professional network LinkedIn. The HSG's website, www.unisg.ch, was visited by approx. 2.6 million internet users last year. This means that the University of St.Gallen also has a worldwide online presence.



	2012	2013	2014
Website visitors	n.a.	1,340,805	2,600,540
Facebook fans	18,758	24,052	28,758
Twitter follower	1538	3654	5733
Youtube views	113,792	312,837	672,973
Pinterest follower	n.a.	n.a.	172
LinkedIn follower	n.a.	n.a.	24,013
Flickr views	n.a.	n.a.	4818

Development of the website and Social Media channels, 2012-2014

#### Term of the month

There are terms that are only used at universities. To provide people with some bearings in the landscape of university terminology, the HSG will present a term once a month and explain how it is used at the University of St.Gallen.



The terms will be included in a glossary, which new students, new members of staff and everyone who is interested in life on the campus can use as a work of reference.

# Entrepreneurship and Financial Power

Urs Fueglistaller, Professor of Corporate Management with special focus on Small Dynamic Enterprises





# Entrepreneurship and Financial Power

### Start-ups

Through Startup@HSG, the University of St.Gallen sensitises, encourages and supports HSG members in the preparation and implementation

## More than 300 start-up consultations every year.

of start-up projects with an extensive range of various promotion instruments. Startup@ HSG is part of the Center for Entrepreneurship. In 2014, the number of start-up consultations rose to more than 300.

Since 2011, the HSG Founders' Garage has taken place on campus on an annual basis. Since 2015, the themed days have been distributed throughout the academic year in order to achieve optimal sensitisation for entrepreneurship and its promotion. On the occasion of these themed days, academics, start-up experts, prospective founders and young entrepreneurs exchange ideas at the University of St.Gallen. Guests also include investors and social entrepreneurs.

On the occasion of the Entrepreneurship Day on Wednesday, 25 March 2015, Laura Behrens Wu, representing the Shippo company, was elected HSG Founder of the Year 2015. The prize of the Werner Jackstädt Foundation is annually awarded to innovative and sustainable HSG entrepreneurs. Shippo is revolutionising the parcel shipment market and has entered the market in San Francisco with a high degree of success in only a few months.



In previous years, the prize was awarded to Alexander Graubner-Müller (2014), founder and CEO of Kreditech, to Soma Analytics founder Johann Huber (2013) for his anti-stress app, to DeinDeal.ch founder Adrian Locher (2012), and to Dr. Alexander Ilic (2011), founder of Dacuda, a firm which developed a scanner computer mouse.

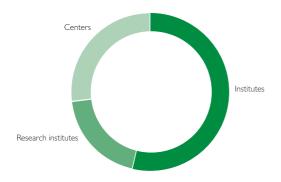
#### Institutes and centers

The HSG is characterised to a significant extent by its 41 institutes, research institutes and centers. The institutes, whose organisation is

largely autonomous, are self-financing but are closely involved in the work of the University. They are particularly active in the fields of research, executive education and services. They advise private enterprises and government offices. On this basis, the institutes,

The 41 institutes, research institutes and centers are largely organised along autonomous and entrepreneurial lines.

research institutes and centers make a substantial contribution towards the HSG's self-funding rate of approx. 50 per cent.



Entrepreneurial units at the HSG



Institutes and centers in the internet

# Entrepreneurship and Financial Power

### **Funding**

Between 2010 and 2014, the University's consolidated expenditures rose by 13.9 per cent to CHF 220.6m. Measured against the consolidated expenditure, the contribution made by the Canton of St.Gallen decrease to 20.51 per cent.

Comparison in million CHF and per cent

	2010	2011	2012	2013	2014
Consolidated turnover, HSG	193.64	198.74	208.29	212.03	220.60
Contribution, Canton	37.90	43.22	45.99	50.93	45.24
Contribution, Canton, in %	19.57	21.75	22.08	24.02	20.51

Consolidated turnover of the HSG and contribution by the Canton St.Gallen, 2010-2014

The contribution by the public purse per student decreased to CHF 14,907 and has not returned to the benchmark of 2005 (CHF 16,693). If adjusted for inflation, this amount would have to run to approx. CHF 19,300 per student. The funding from the Canton of St.Gallen is again under the levels of 2005.

	2005	2011	2012	2013	2014
Contr. public purse/student	16,693	15,172	15,485	15,741	14,907
Funding Canton SG/student	6602	6507	6680	7107	6053

Contribution of the public purse per student, 2005, 2011-2014

## How to reach us

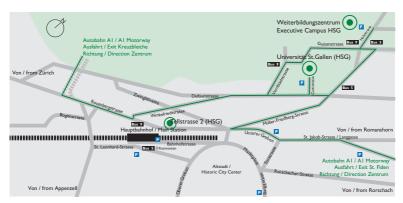
#### How to reach us

Half-hourly train connections and the A1 motorway connect St.Gallen directly with Zurich Airport and all of Switzerland's major cities.



Route to St.Gallen

In St.Gallen the no. 5 and 9 buses provide a direct connection between the Main Railway Station and the University. The number of parking spaces on the Campus is extremely limited.



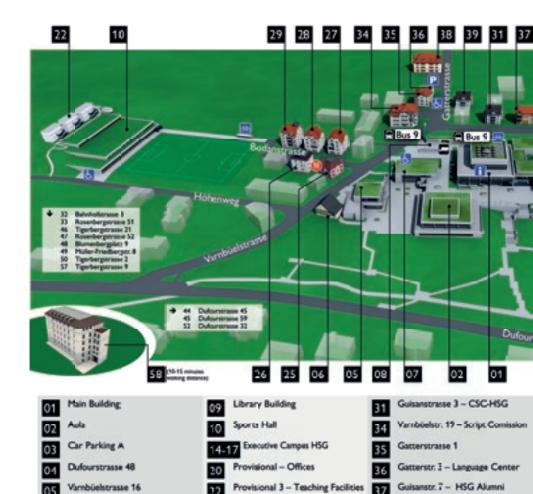
Route to the campus in St.Gallen

#### Map of the Campus

Kirchhoferhaus

Service Building

University Restaurant



Classroom Pavilion

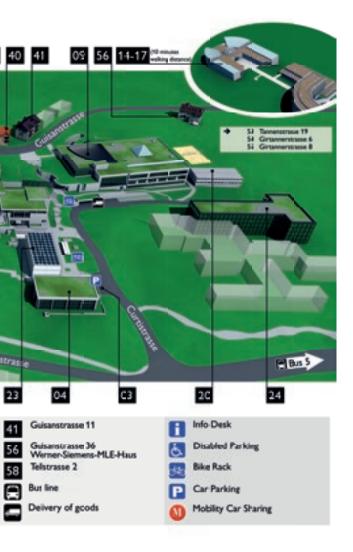
Central Institute Building

Bodanstrasse 1-8

Gatterstrasse 9 - Crèche

Guisanstr. 9 - Student Union

Guisanstranse 1a



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University of St.Gallen (HSG) Dufourstrasse 50 CH-9000 St.Gallen

Telephone +41 (0)71 224 22 25 kommunikation@unisg.ch www.unisg.ch www.facebook.com/HSGUniStGallen



